



P / W / P

/ PERELLA WEINBERG
/ PARTNERS

February 2021

Forward-Looking Statements

This Presentation has been provided to you by Perella Weinberg Partners and its affiliates (collectively “Perella Weinberg Partners,” the “Firm” or “PWP”) for use by PWP and FinTech Acquisition Corp. IV (“FTIV”) in connection with their proposed business combination and the offering of securities of FTIV in a private placement. This Presentation contains forward-looking statements, which reflect PWP’s and FTIV’s current views with respect to, among other things, its operations, financial performance and prospects, its industry, markets and competitors and the regulatory environment in which it operates. You can identify these forward-looking statements by the use of words such as “outlook,” “believes,” “expects,” “potential,” “projects,” “continues,” “may,” “will,” “should,” “seeks,” “target,” “approximately,” “predicts,” “intends,” “plans,” “estimates,” “anticipates” or the negative version of these words or other comparable words. Such forward-looking statements are based on current expectations and assumptions and are subject to various risks and uncertainties, including those described in FTIV’s registration on Form S-1, the preliminary proxy statement and / or prospectus relating to the proposed business combination filed by FTIV with the Securities and Exchange Commission (the “SEC”) and FTIV’s other public filings, and other risks and uncertainties that may not be currently predictable or are outside the control of FTIV and PWP. Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. Readers are cautioned not to place undue reliance on any forward-looking statements and neither FTIV nor PWP intends, nor assumes any obligation, to update or revise these forward-looking statements, which speak only as of the date first made, except as may otherwise be required by the federal securities laws. To the extent that PWP provides guidance on a non-GAAP basis, it does not provide reconciliations of such forward-looking non-GAAP financial measures to GAAP due to the inherent difficulty in forecasting and quantifying certain amounts that are necessary for such reconciliation, including adjustments that could be made for the charges reflected in PWP’s reconciliation of historic numbers, the amount of which, based on historical experience, could be significant.

FTIV And PWP Leadership

FTIV



Daniel Cohen
CEO



Betsy Cohen
Chairwoman



James McEntee
President



PWP



Peter Weinberg
Chief Executive Officer
15 years with PWP
39 years experience



Dietrich Becker
Co-President
15 years with PWP
29 years experience

Morgan Stanley



Andrew Bednar
Co-President
15 years with PWP
26 years experience



Cravath



Gary Barancik
Chief Financial Officer
15 years with PWP
30 years experience

Morgan Stanley

PWP – A Leading Global Independent Advisory Firm

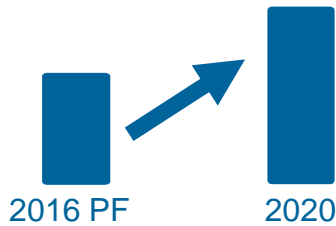


PWP At A Glance

Critical Mass And Momentum To Grow



\$519M
in 2020 Revenue



10% CAGR⁽¹⁾
2016 PF – 2020 Revenue

Exceptional Talent In Key Regions



57 Partners
Avg. ~25 Years
Experience



~560 Employees
10 Offices
5 Countries

Deep Expertise And Broad Reach



6
Industry Verticals



900+
Clients



40+
Countries

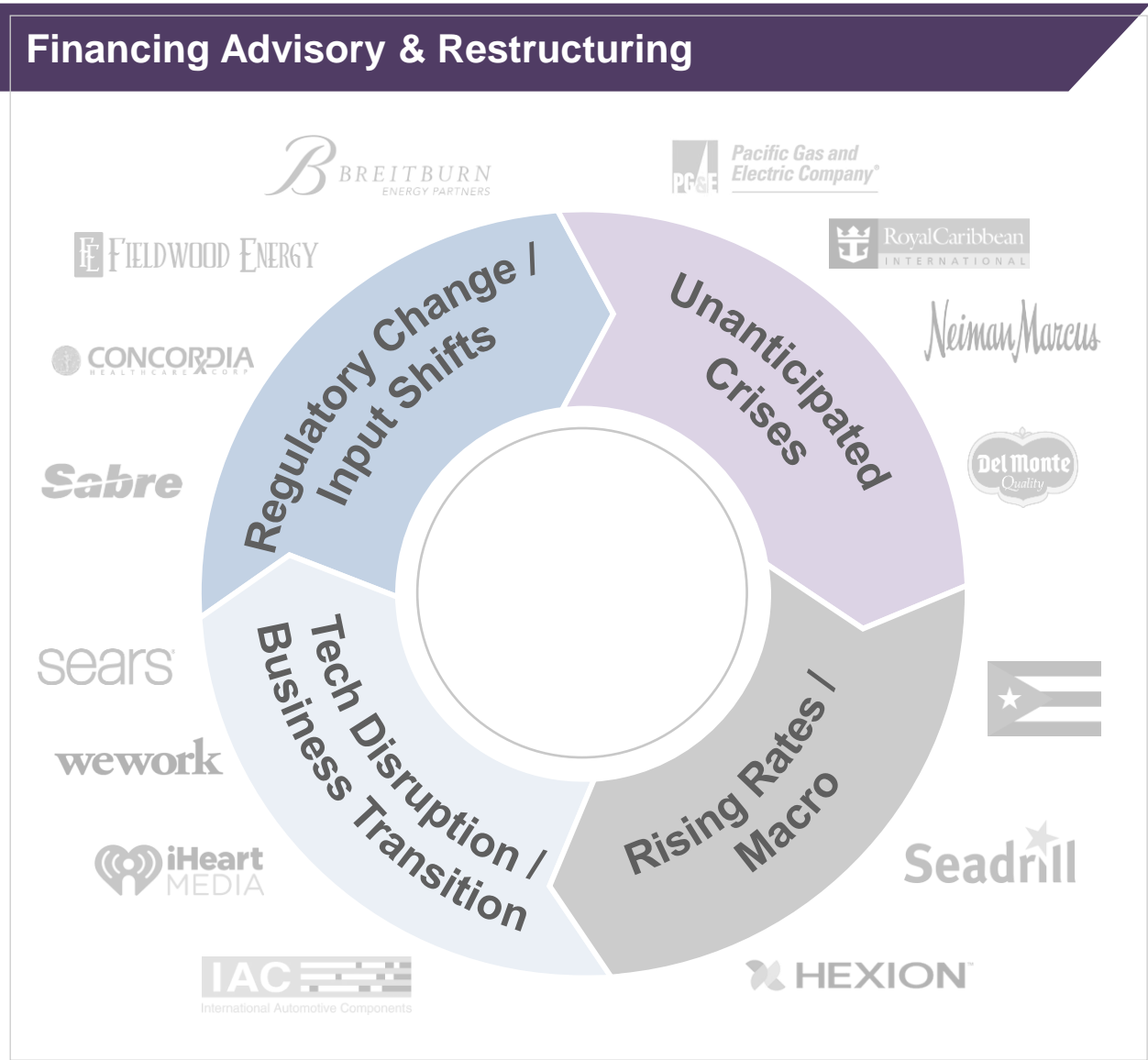
\$1T+

Transaction
Value

Why PWP?

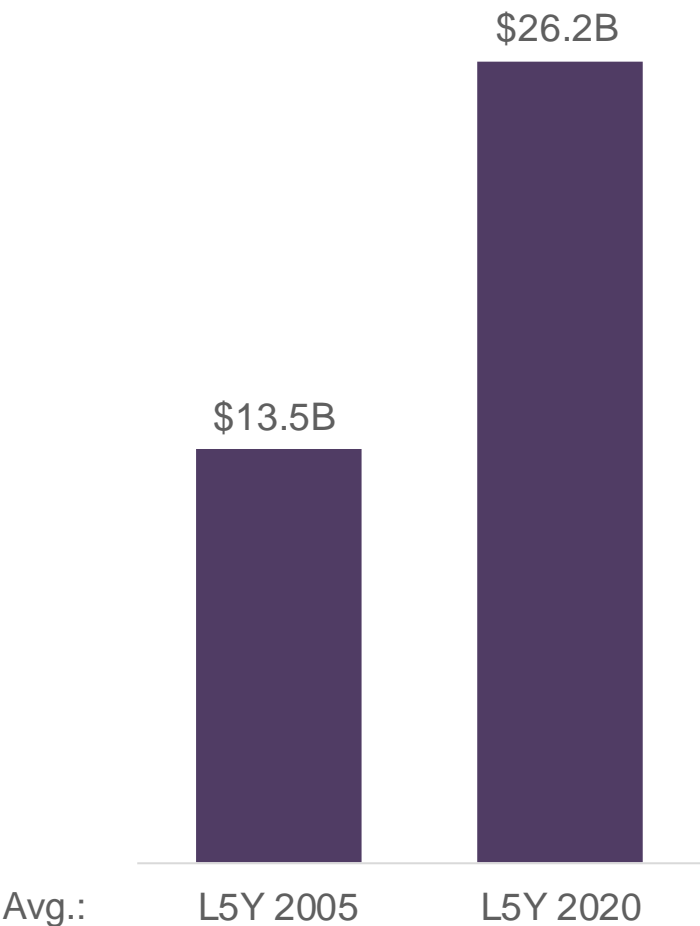


Common Dynamics Drive The Need For Independent Advice

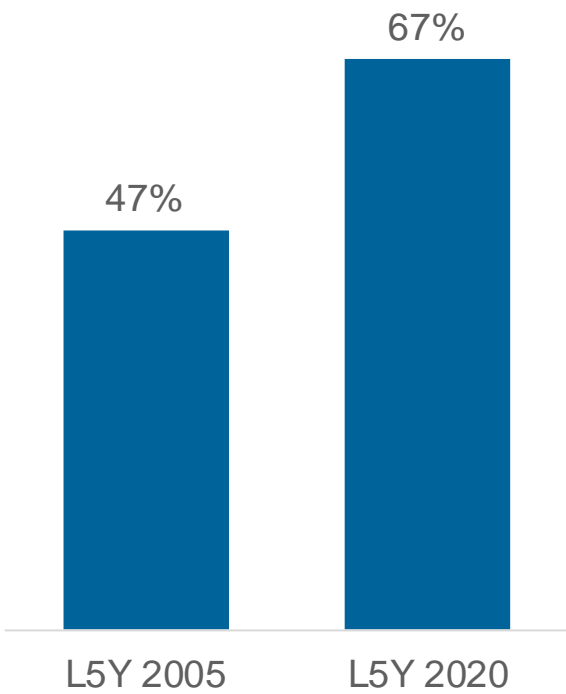


Independent Advisors Are Well Positioned In A Large Addressable Market

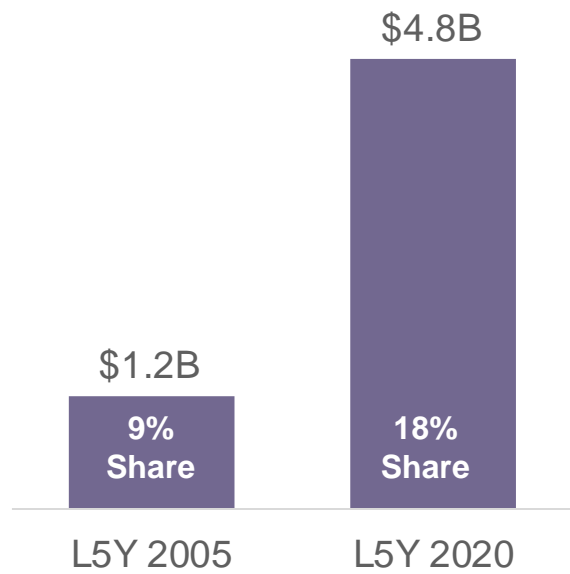
Global M&A Fee Pool



Independents In Top 25 Deals



Independents' M&A Fee Pool



Source: Dealogic
Notes: As of 12/31/20; L5Y denotes last five years, represented on an average annual basis
Independent set includes PWP, Lazard, Evercore, Rothschild, Centerview, Guggenheim, PJT, Moelis, Houlihan Lokey and Greenhill

Resilience Of Independent Advisory Model Through The Pandemic



Validated Independent Advisory Model

- Demand for critical thinking and advice as important as ever
- Notable shift towards crisis management / balance sheet defense during peak pandemic



Nimble, Asset Light Model Ideally Suited for Changing World

- Asset light model highly conducive to remote working model
- Integrated coverage model provides flexibility to allocate resources quickly to address client needs



Rx & Capital Structure Advisory a Counter-Balance In Times of Crisis

- Historic pan-industry capital structure advisory need resulting from pandemic
- Dislocation expanding need for restructuring and capital markets advice

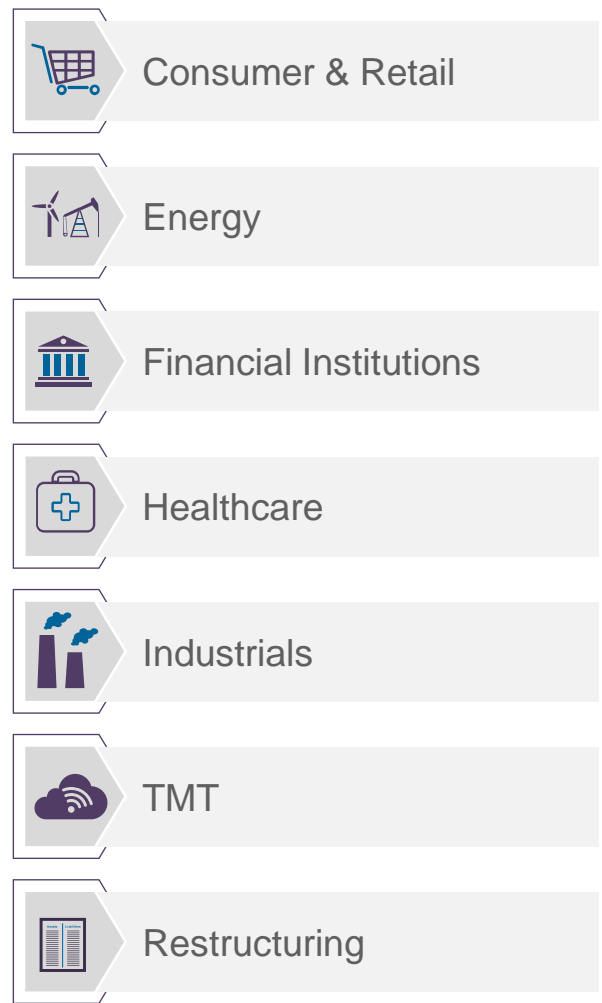


Strategic Advisory Poised for Rebound

- Decision makers inwardly focused in Q1, focused on stabilization in Q2 and now focused strategically again
- Activity broadly robust today

Our Expertise And Reach

Franchises



Geographies

North America

- New York
- San Francisco
- Houston
- Chicago
- Los Angeles
- Denver
- Calgary






















Europe

- London
- Paris
- Munich
























Advisory Services






Substantial Opportunity To Grow Our Existing Franchises

Franchise	US		Europe	
	Overall Volume ⁽¹⁾	PWP Presence	Overall Volume ⁽¹⁾	PWP Presence
 Consumer & Retail	~\$110B		~\$70B	
 Energy	~\$260B		~\$110B	
 Financial Institutions	~\$100B		~\$90B	
 Healthcare	~\$270B		~\$80B	
 Industrials	~\$200B		~\$180B	
 TMT	~\$480B		~\$200B	
 Restructuring	~\$168B ⁽²⁾		~\$15B ⁽³⁾	

Critical Mass In Prevailing Advisory Geographies

Geography		2016 – 2020 Market		PWP Focus	
		Annualized M&A Volume (\$B)	Average Deal Size (\$M)	Coverage Effort	Office
Our Focus Today 72% of M&A Volume		\$1,680	\$1,200		
		240	990		
		90	840		
		120	1,040		
		410	780		
Collaboration	   	650	540	Collaborations {    	

Lead Advisor Across Deal Size, Industry And Transaction Type

Large-Cap Advisory			Mid-Cap Advisory			Restructuring / Capital Markets	
	\$12.5B			\$1.2B			Capital Markets
	\$3.4B			-			Capital Markets
	\$9.2B			\$5.3B			Creditor
	\$12B			\$1.4B			Company
	\$26B			\$1.5B			Capital Markets
	\$4B			\$775M			Capital Markets
	\$8B			€5B			Capital Markets
	\$107B			€4B			Creditor
	\$12.8B			\$2B			Company
	\$1.8B			-			Capital Markets
	\$9.5B			\$3.3B			Creditor
	\$54B			\$3.2B			Creditor
	\$24B			\$3.5B			Company
	\$109B			\$608M			Company
	\$43B			\$2.4B			Company

Client Diversity Across Industries, Geographies And Profile

Consumer & Retail

Altria, ESTÉE LAUDER, GameStop, Del Monte, LACTALIS, Royal Caribbean, Beiersdorf, kate spade, RODAN+FIELDS, KKR/COTY, CAMPARI, Kraft Heinz, Edgewell, J. Crew, NCL, Hostess, Cedar Fair, Henkel, NORWEGIAN CRUISE LINE, sodastream, Mondelez International, COACH.

Energy

中国中化集团公司, FIELDWOOD ENERGY, ENERGEN, Shell Midstream Partners, amplify, CONCHO, CALIFORNIA RESOURCES CORPORATION, Apache, Seadrill, BONANZA CREEK, LEGACY, EDISON, RSP PERMIAN, MURPHY OIL CORPORATION, BREITBURN, RIVER STONE, Statoil, NGP ENERGY TECHNOLOGY PARTNERS, ENCAP INVESTMENTS L.P.

Financial Institutions

LOCKTON, PRUDENTIAL, GLOBAL BROKERAGE INC, HealthEquity, Ed., DEUTSCHE BÖRSE GROUP, AIG, OWL ROCK CAPITAL PARTNERS, OAKTREE, NOVO BANCO, American Century Investments, Prudential, NYSE, NEW YORK LIFE, TransferMate, ATHENE ANNUITY, Swett & Crawford, Morgan Stanley Smith Barney, CaixaBank, Willis Towers Watson.

Healthcare

CONCORDIA, SAGENT Pharmaceuticals, BD, GLAUKOS, PerkinElmer, HeartWare, WRIGHT, Oxford Immunotec, Envista, Luminex, IDT, amag, Medtronic, nmc, maraval, STADA, OREXIGEN, CASCADIAN THERAPEUTICS, RHÖN-KLINIKUM, CareFusion, CardinalHealth, INVITAE.

Industrials

ALGECO SCOTSMAN, MILLAR WESTERN, PSA GROUPE, JACOBS, IAC, VEOLIA, YRC Worldwide, BOUYGUES, KONECRANES, INTERNATIONAL PAPER, wework, NORTHROP GRUMMAN, Sprint Industrial Holdings, VER, Linde, OSRAM, PITTSBURGH CORNING, e-on, GRANITE, Sika.

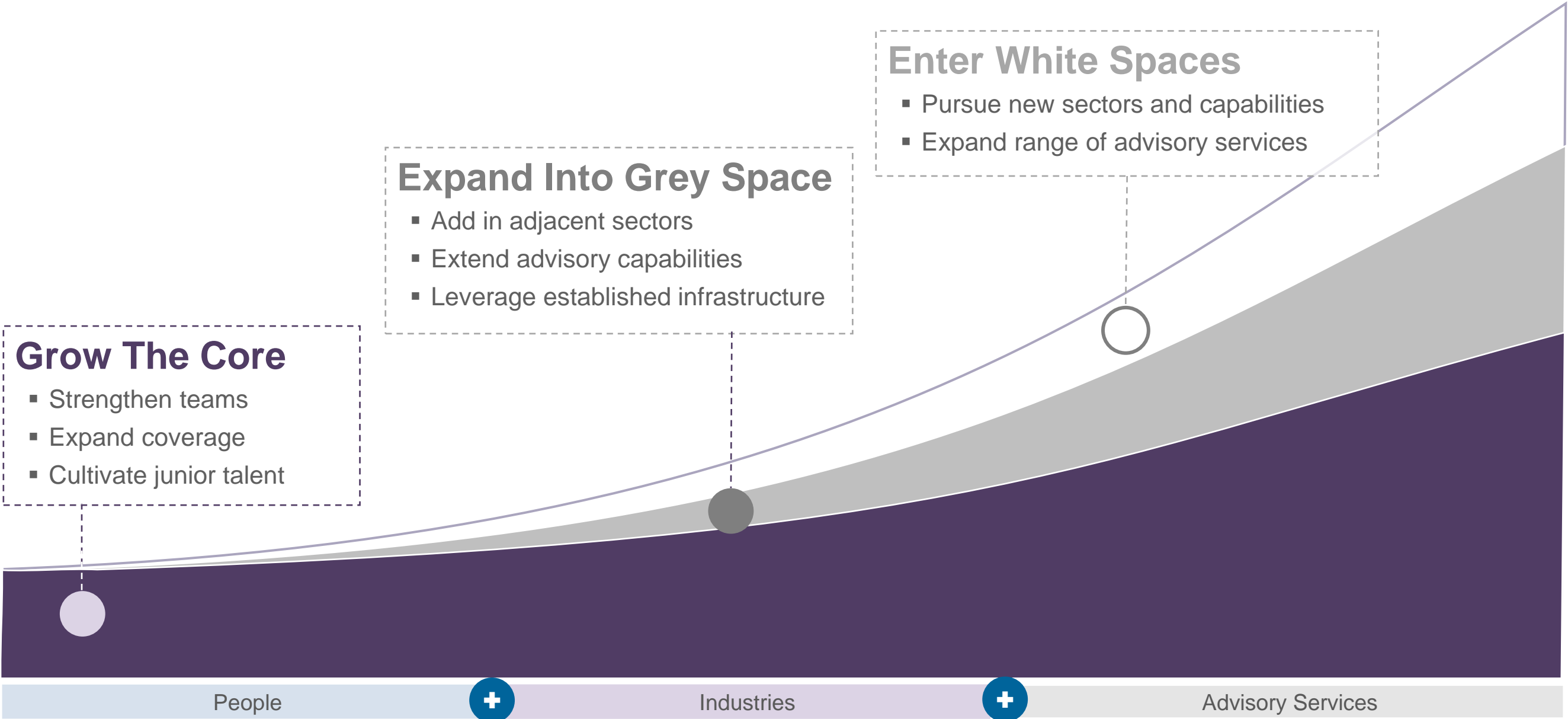
TMT

altice, vmware, altran, windstream, Sabre, PayPal, Vonage, DataFox, BlackBerry, technicolor, Liberty BROADBAND, orange, AT&T, iHeart MEDIA, Discovery COMMUNICATIONS, inteliquent, SFR.

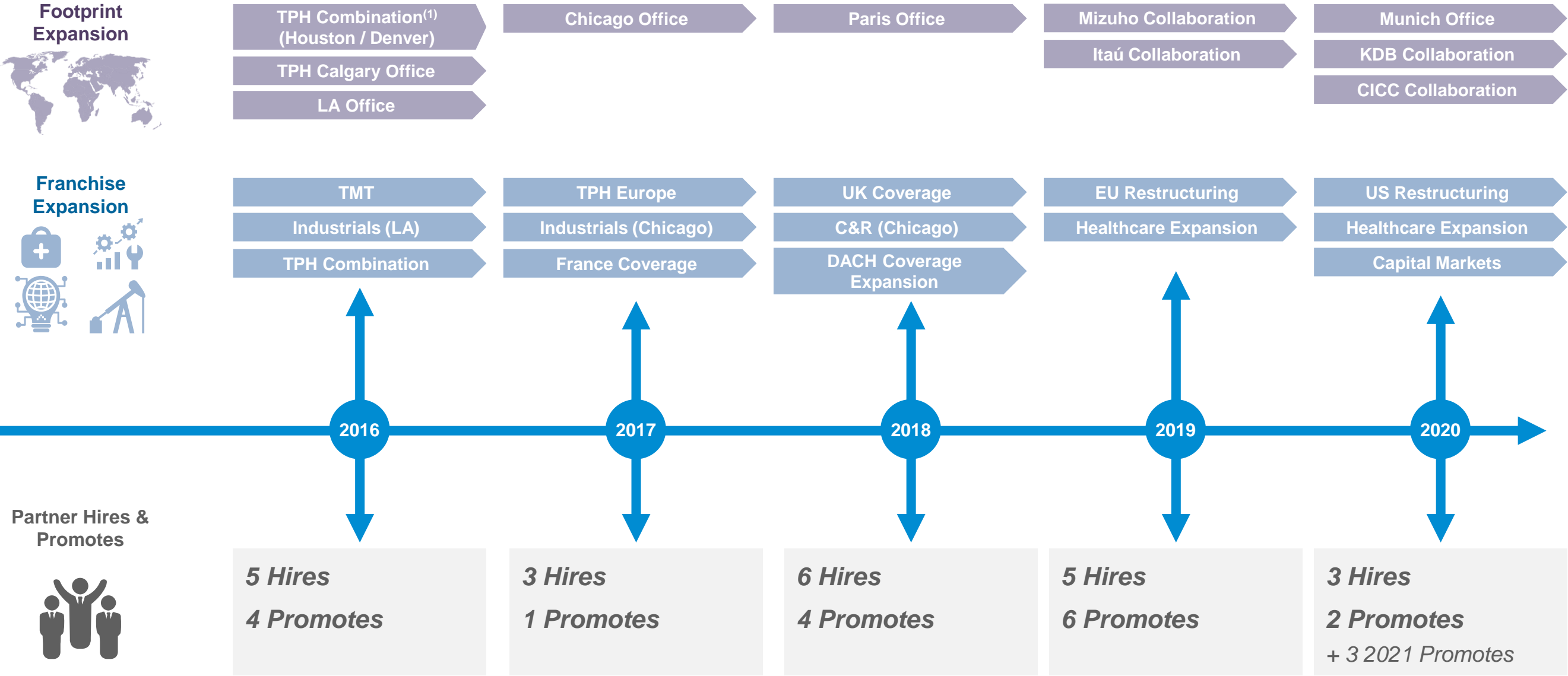
Experience And Runway To Build Longstanding Advisory Relationships



A Focused Growth Strategy



Recent Track Record Of Strategic Expansion



Notes: (1) In November 2016, we completed a business combination with Tudor, Pickering, Holt & Co., LLC (“TPH”), an energy-focused independent advisory firm

Careful, Methodical Approach To Growing Our Team

Optimizing The Base (Last 5 Years)



How Do We Choose Our People?

Thought Leadership

- ✓ Deep industry insights
- ✓ Broad advisory experience
- ✓ Reputation of integrity

Cultural Fit

- ✓ Team player
- ✓ Mentor and player / coach
- ✓ Committed to diversity, equity and inclusion

Summary Of 2020 Results

(\$ in millions)

P&L Year-Over-Year

	2019	2020	YoY
Revenue	\$533	\$519	(\$14)
<i>% Growth</i>		<i>(3%)</i>	
Adj. Comp Expense ⁽¹⁾	(\$349)	(\$366)	
<i>% of Revenue</i>	65%	70%	
Adj. Non-Comp Expense ⁽¹⁾	(\$135)	(\$113)	
<i>% of Revenue</i>	25%	22%	
Adj. Operating Income⁽¹⁾	\$50	\$40	(\$10)
<i>% Margin</i>	9%	8%	
Adj. Non-Operating Income (Expense) ⁽¹⁾	(\$3)	(\$2)	
Adj. Pre-Tax Income⁽¹⁾	\$47	\$38	(\$9)
<i>% Margin</i>	9%	7%	
Income Tax Expense ⁽²⁾	(\$2)	(\$3)	
Adj. Net Income⁽¹⁾	\$44	\$35	(\$9)
<i>% Margin</i>	8%	7%	

Commentary About 2020 Results

- 2020 revenue impacted by COVID-19 pandemic
 - Most significantly impacted M&A activity in Q2 and Q3, which was partially offset by a rise in activity across capital markets, capital structure and restructuring advisory
 - In Q4 saw a rise in activity across industries, geographies and advisory services
- Adjusted Compensation Expense increased due to increased bonus compensation and to severance costs related to restructuring initiatives implemented during the year
- Adjusted Non-Compensation Expense reflected reduced spending in T&E and professional services

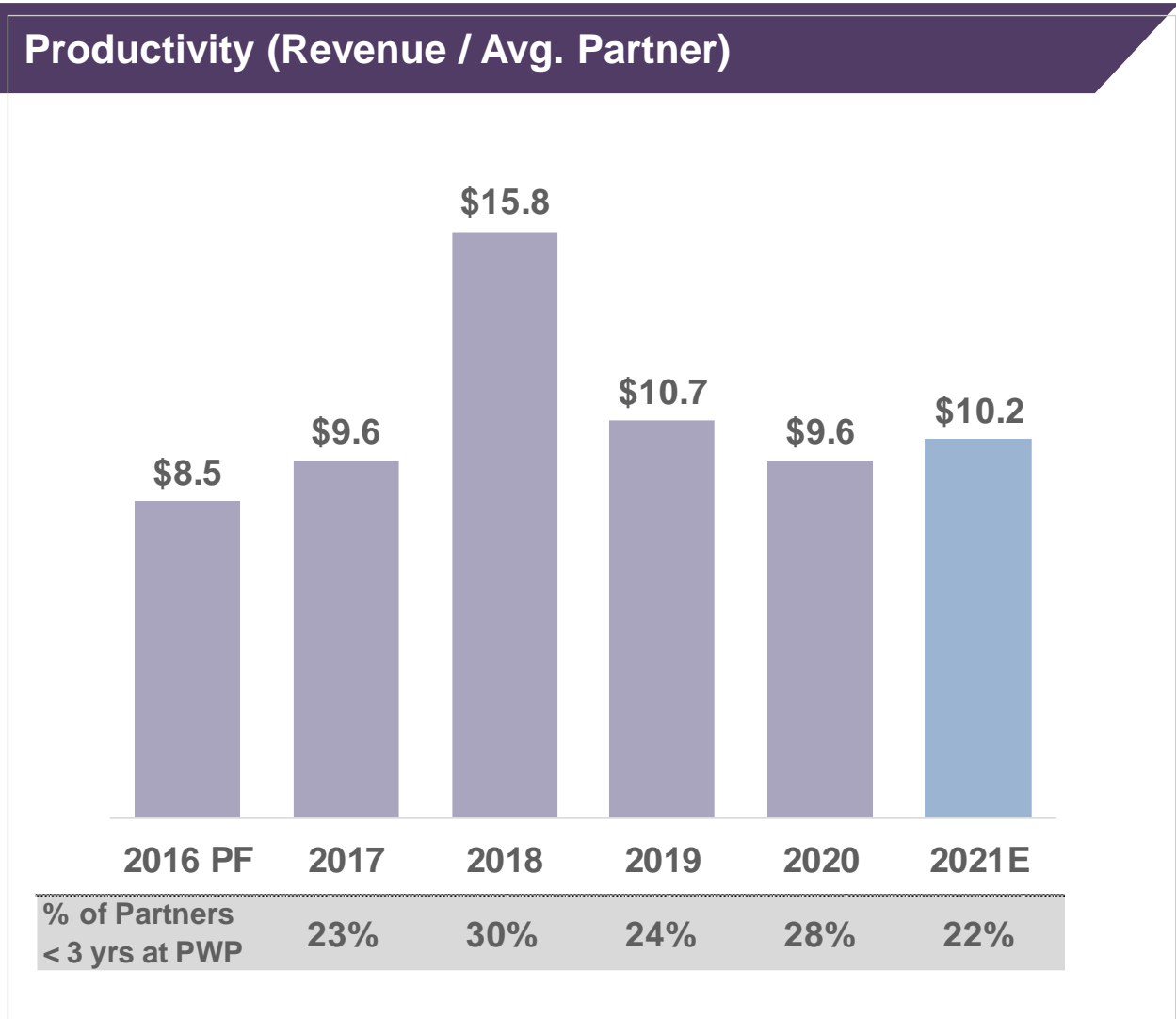
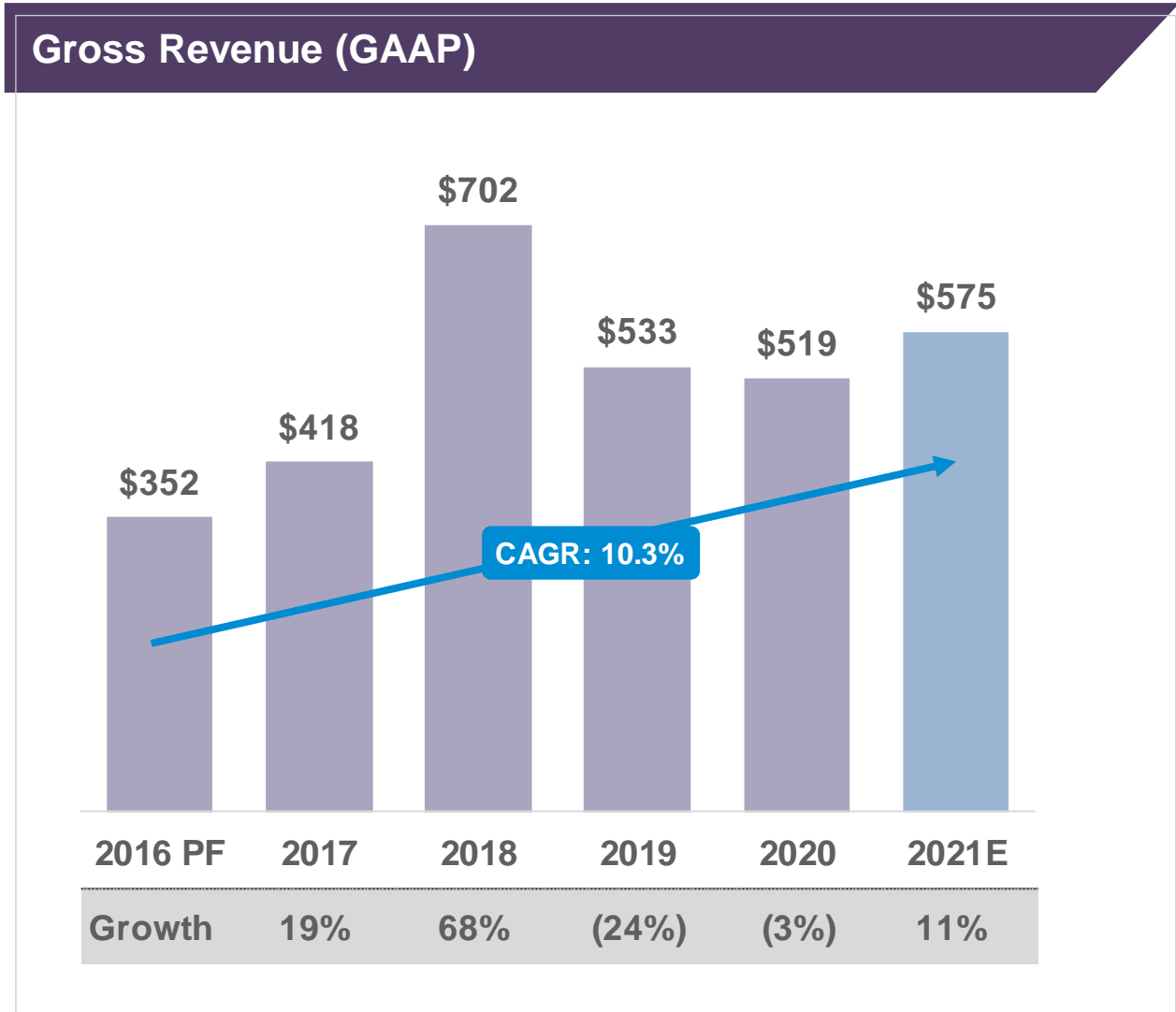
Notes: Calculation discrepancies may occur due to rounding

(1) Adjusted Compensation and Benefit Expense, Adjusted Non-Compensation Expense, Adjusted Operating Income, Adjusted Non-Operating Income (Expense), Adjusted Pre-Tax Income and Adjusted Net Income are non-GAAP financial measures; See Appendix for reconciliations to GAAP

(2) Does not include any corporate income tax in 2019 or 2020








Summary Financial Performance

(\$ in millions)



Notes: These financial projections do not take into account any circumstances or events occurring after the date they were prepared, which was on December 16, 2020
Calculation discrepancies may occur due to rounding
2016 PF revenue based on full year contribution of TPH (including 11 months prior to the November 2016 combination)
CAGRs reflect annualized GAAP revenue growth from 2016 PF – 2021E, respectively

Key Measures To Track Our Performance

	2016 PF	2017	2018	2019	2020
 # New Partner Hires	5	3	6	5	3
 # Partner Promotes	4	1	4	6	2
 # Fee Paying Clients	158	187	197	179	175
 # Clients \$1M+	65	94	105	100	99
 Average Fee Paying Client (\$M)	\$2.0	\$2.1	\$3.5	\$2.9	\$2.9
 Top 10 Deals % Of Total Revenue	35%	32%	37%	39%	33%
 # Repeat Clients	37	47	68	82	74

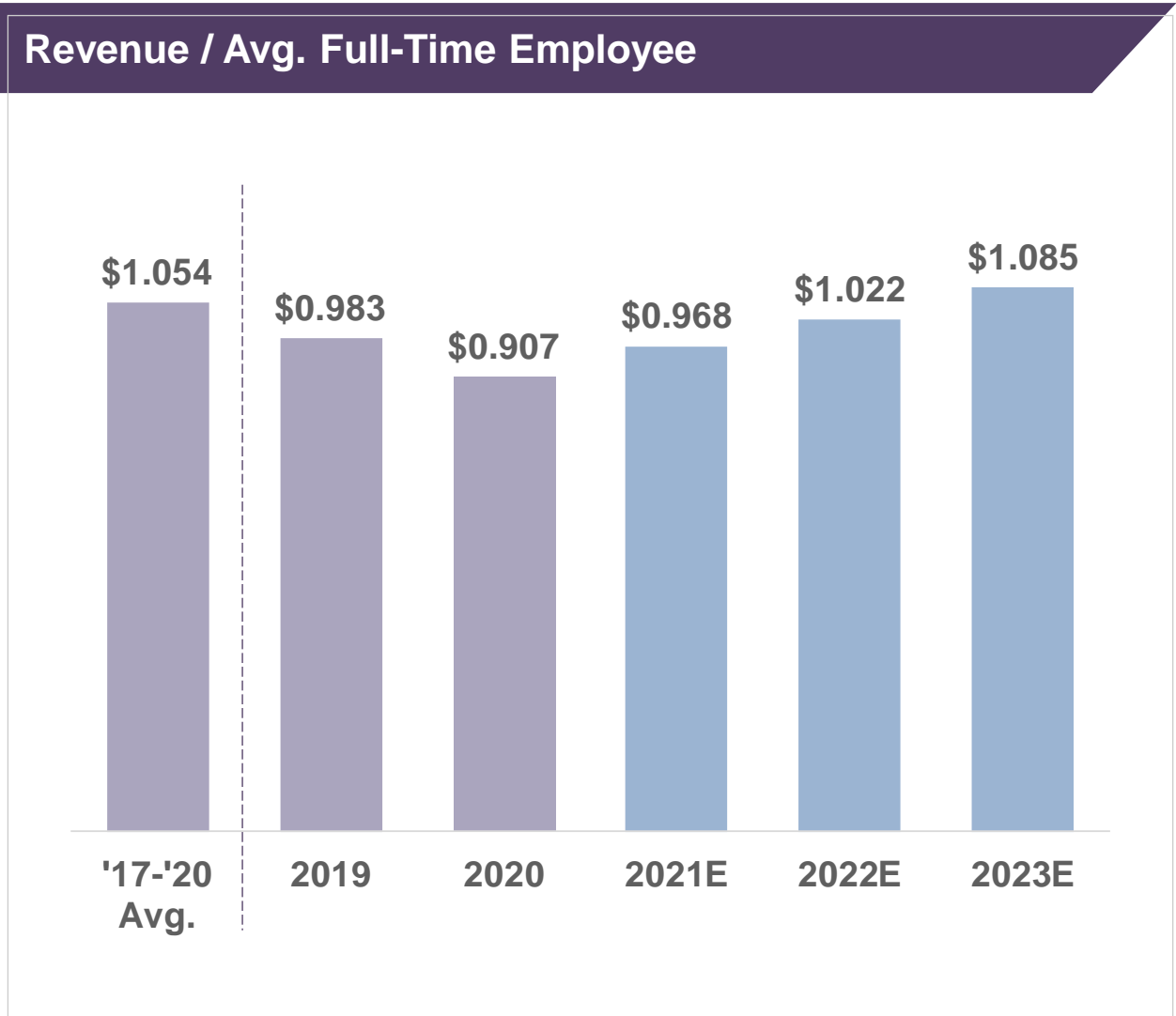
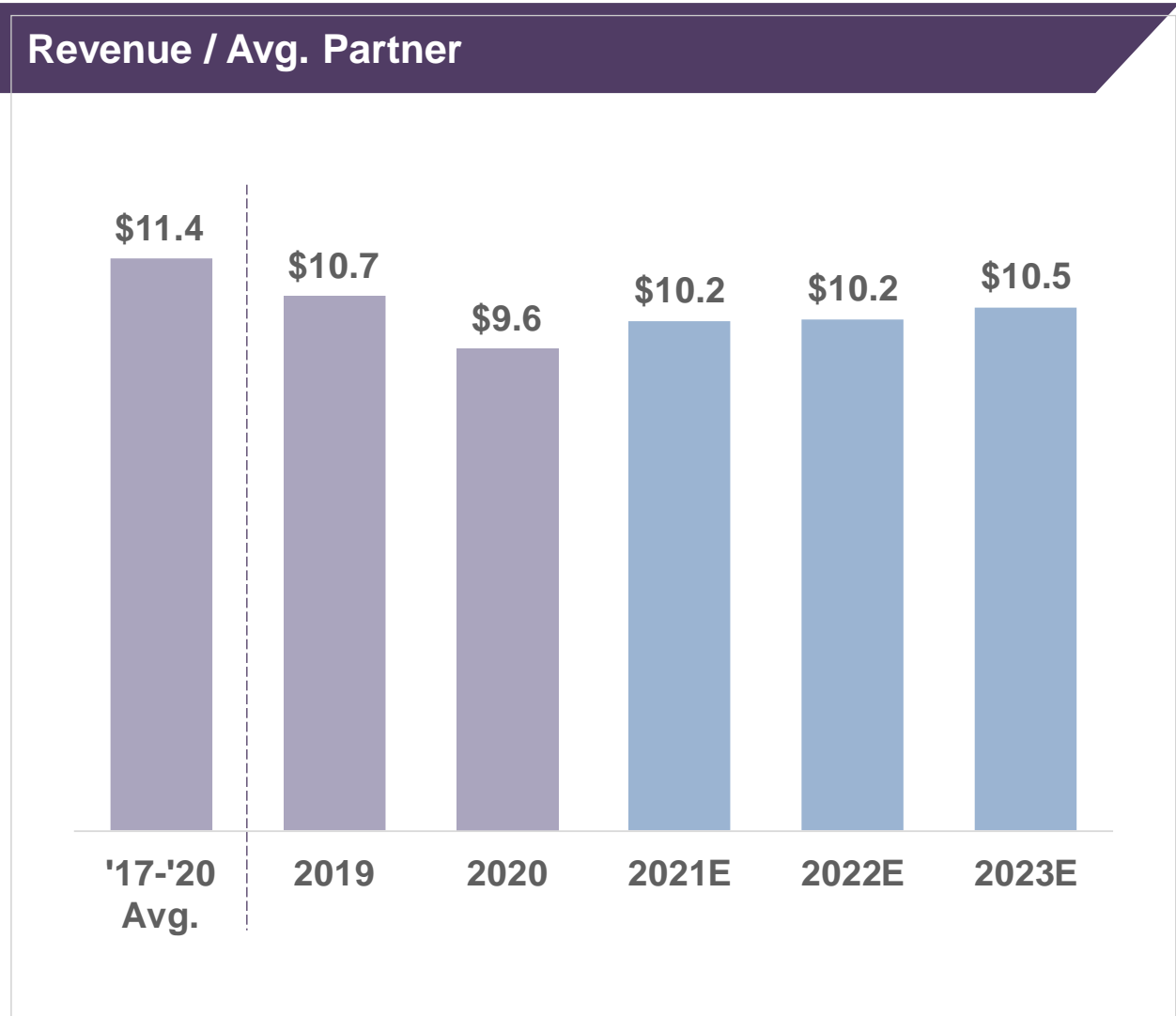
Our Targets Going Forward

Revenue Growth	Partner Productivity	Average of ~\$10.2M in 2021 to ~\$10.5M by 2023
	Annual Partner Growth	~5 lateral & ~2-3 internal promotes
	Business Mix	Steady mix across industries in M&A, Rx, Cap. Markets Adv.
Operating Leverage	Adj. Comp Margin ⁽¹⁾	Mid-60%s through 2023
	Adj. Non-Comp Margin ⁽¹⁾	High-teens by 2023
Shareholder Returns	Dividend Policy	Initial target ~2% dividend yield
	Share Repurchase Policy	Base repurchase to offset stock-based compensation dilution
Balance Sheet	Cash Targets	Ample cash to fund growth initiatives
	Added Liquidity	Undrawn revolver for short-term liquidity needs

Notes: These financial projections and targets do not take into account any circumstances or events occurring after the date they were prepared, which was on December 16, 2020
(1) Adjusted Compensation and Benefit Expense, Adjusted Non-Compensation Expense and related margins are non-GAAP financial measures; see Appendix for reconciliations to GAAP

A Conservative Baseline For Growth

(\$ in millions)



Summary Historical And Forecasted Income Statement

2020 – 2023E Summary Non-GAAP P&L

(\$ in millions)

	2020	2021E	2022E	2023E	'21E-'23E CAGR
Revenue	\$519	\$575	\$644	\$716	11.6%
<i>% Growth</i>		11%	12%	11%	
Adj. Comp Expense ⁽¹⁾	(\$366)	(\$368)	(\$412)	(\$458)	
<i>% of Revenue</i>	70%	64%	64%	64%	
Adj. Non-Comp Expense ⁽¹⁾	(\$113)	(\$123)	(\$131)	(\$135)	
<i>% of Revenue</i>	22%	21%	20%	19%	
Adj. Operating Income⁽¹⁾	\$40	\$84	\$100	\$123	21.3%
<i>% Margin</i>	8%	15%	16%	17%	
Adj. Non-Operating Income (Expense) ⁽¹⁾	(\$2)	\$3	\$-	\$-	
Adj. Pre-Tax Income⁽¹⁾	\$38	\$87	\$100	\$123	
<i>% Margin</i>	7%	15%	16%	17%	
Income Tax Expense ⁽²⁾	(\$3)	(\$22)	(\$25)	(\$31)	
<i>Effective Tax Rate</i>		25%	25%	25%	
Adj. Net Income⁽¹⁾	\$35	\$65	\$75	\$92	19.1%
<i>% Margin</i>	7%	11%	12%	13%	
Memo: Total Dividends	-	\$25	\$29	\$35	
<i>Payout Ratio</i>	-	38%	38%	38%	

Why PWP?





P / W / P

/ PERELLA WEINBERG
/ PARTNERS

Appendix

Overview Of FinTech Acquisition Corp. IV

Strong Strategic Partner	<ul style="list-style-type: none"> Sponsor team brings deep expertise in the financial services sector Team has successfully navigated 13 companies in private-to-public transitions with a combined 150+ years experience in the financial services industry
Leader in the SPAC Market	<ul style="list-style-type: none"> Pioneer using the SPAC structure to unlock significant value in partnership with attractive companies seeking an avenue to the public markets
Experienced Leadership Team	<ul style="list-style-type: none"> Team with operational and financial expertise and an investors lens to complement PWP's
Impressive Track Record	<ul style="list-style-type: none"> Proven track record of impressive shareholder returns across five combinations to date Stellar reputation with institutions for quality asset selection

cardconnect.

+90% return⁽¹⁾
 from IPO to sale to
 First Data in July 2017



+80% return⁽²⁾
 Since IPO



\$250M
 Upsized PIPE

Source: Public Filings, FactSet
Notes: (1) Return on units based on acquisition consideration paid by First Data of \$15.00 per share of CCN common stock and \$3.99 per CCN warrant (assumes warrants were issued within 30 days of acquisition closing), per tender offer statements filed by CCN and First Data with the SEC on 06/07/17
 (2) Return based on IMXI common stock closing price as of 02/15/21; for each whole warrant, reflects 0.201 shares of IMXI common stock and \$1.12 in cash issued to warrant holders pursuant to IMXI's Offer to Exchange Warrants filed on Form S-4 with the SEC on 03/28/19

Transaction Overview

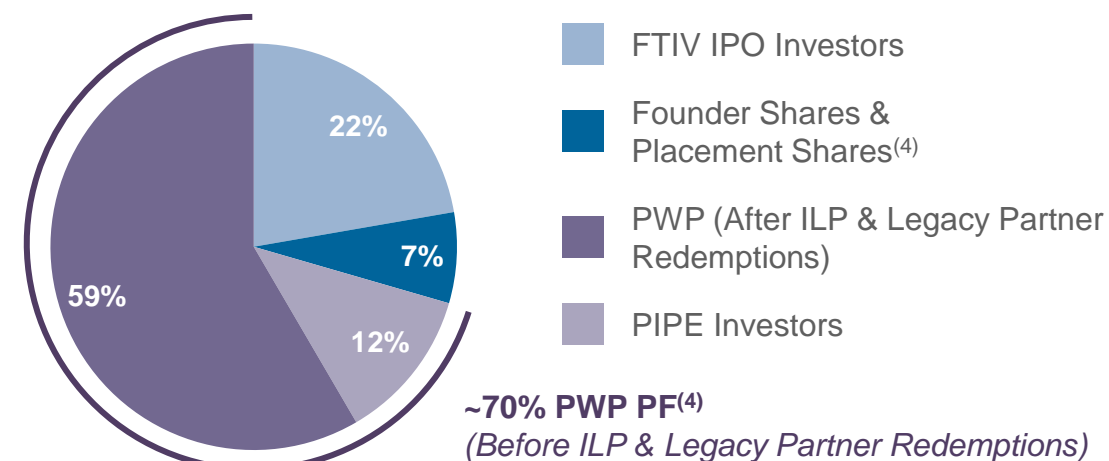
Key Highlights

- Pro forma unlevered equity value of \$978M⁽¹⁾
 - Implied PF Equity Value / 2021E Adj. Net Income ~15.1x⁽²⁾
 - Implied PF Equity Value / 2022E Adj. Net Income ~13.0x⁽²⁾
- PWP to receive net cash proceeds of up to ~\$325M⁽³⁾ from SPAC and PIPE for:
 - Debt paydown
 - Liquidity to non-working PWP equity holders
 - Additional working capital
- Existing PWP equity holders and employees to hold ~70% PF ownership prior to PWP equity redemptions⁽⁴⁾
 - ~59% pro forma for ILP & Legacy Partner redemptions
- PWP expects to have a debt-free balance sheet at closing with added undrawn revolver liquidity

Implied Sources & Uses

Sources (\$M)		Uses (\$M)	
FinTech IV Cash	\$230.0	Cash to Balance Sheet	\$15.9
Equity to PWP ⁽⁵⁾	501.5	Debt Repayment ⁽⁷⁾	200.0
PIPE Issuance ⁽⁶⁾	125.0	PWP Equity ⁽⁸⁾	501.5
		PWP Equity Redemptions ⁽⁶⁾⁽⁸⁾	109.1
		Transaction Fees ⁽³⁾	30.0
Total Sources		Total Uses	\$856.5

Pro Forma Ownership



Source: FTIV Proposal, PWP Management

Notes: Assumes no FTIV stockholder redemptions; calculation discrepancies may occur due to rounding; (1) Based on transaction price per FTIV share of \$10.00 and (a) 23.0M SPAC shares, (b) 610,000 private placement shares, (c) 50.1M shares retained by PWP investors, (d) 12.5M shares purchased by PIPE investors, (e) 20% of the total 6.8M sponsor promote shares, or 1.4M shares, that are not subject to price-based transfer restrictions following the closing and (f) a transaction equity pool of 10.2M RSUs. Excludes (a) the four remaining 20% tranches of sponsor promote shares that cannot be sold or transferred until closing stock price exceeds \$12.00, \$13.50, \$15.00 and \$17.00, respectively, for 20 out of any 30 consecutive trading days, (b) 1.0M sponsor promote shares that will be forfeited at closing, and (c) out of money warrants (\$11.50 strike); (2) Assumes 2021E Adj. Net Income of \$65.0M and 2022E Adj. Net Income of \$75.3M; These financial projections do not take into account any circumstances or events occurring after the date they were prepared, which was on December 16, 2020; Adjusted Net Income is a non-GAAP financial measure; see Appendix for reconciliations to GAAP; (3) Reflects estimated transaction costs; actual costs may differ; (4) PWP remaining ownership of 70% (before \$109M PWP equity redemptions from PIPE raise) reflects dilutive impact of full promote amount and all RSUs as if fully vested and excludes any warrant dilution; (5) PWP interests will initially be held directly or indirectly through an operating partnership in an "Up-C" structure; as partnership interests are exchanged by partners for shares, partners are expected to receive an entitlement to certain payments pursuant to a customary tax receivable agreement with the public company; (6) Assumes a \$125M PIPE financing with \$109M applied to PWP equity redemptions; the amount of cash applied to PWP equity redemptions may change based on PWP equity holder demand, FTIV stockholder redemptions or PWP's discretion to retain additional working capital; (7) Represents estimated debt plus make whole; actual amount of debt at closing date may differ; (8) Represents implied value of total PWP equity of \$610.6M prior to closing

Ownership At Closing

(shares in millions)

(shares in millions)	No Redemptions Scenario ⁽¹⁾			Adjustments ⁽²⁾	Max Redemptions Scenarios ⁽²⁾		
	Shares	% of [A]	% of [B]		Shares	% of [A]	% of [B]
Class A Common Stock Outstanding at Closing							
FTIV Shareholders	23.0	24.4%	22.3%	(15.5)	7.5	8.4%	7.6%
Placement Shares	0.6	0.6%	0.6%	-	0.6	0.7%	0.6%
Founder Shares Not Subject to Performance Targets ⁽³⁾	1.4	1.5%	1.3%	-	1.4	1.5%	1.4%
Founder Shares Subject to Performance Targets ⁽⁴⁾	5.5	5.8%	5.3%	-	5.5	6.1%	5.5%
PIPE Investors ⁽⁵⁾	12.5	13.3%	12.1%	-	12.5	14.0%	12.7%
PWP Working Partner RSUs Vested at Closing	1.0	1.1%	1.0%	-	1.0	1.1%	1.0%
Sub-Total Class A Common Stock Outstanding at Closing	44.0	46.7%	42.6%	(15.5)	28.5	31.8%	28.8%
Class A Common Stock Assuming All PWP OpCo Units Exchanged and Class B Common Stock Held by Professional Partners and ILPs are Exchanged for Class A Common Stock							
Professional Partners							
Legacy Partners and Non-PWP Working Partners ⁽⁶⁾	7.3	7.8%	7.1%	3.0	10.3	11.5%	10.4%
PWP Working Partners							
PWP Working Partners - Vested Units (Up to 5 Year Lockup)	15.5	16.5%	15.0%	-	15.5	17.3%	15.7%
PWP Working Partners - Unvested Units (Up to 5 Year Vesting)	22.8	24.2%	22.0%	-	22.8	25.4%	23.1%
Sub-Total PWP Working Partners	38.3	40.7%	37.1%	-	38.3	42.8%	38.8%
Sub-Total Professional Partners	45.6	48.5%	44.2%	3.0	48.6	54.3%	49.2%
ILPs	4.5	4.8%	4.4%	7.9	12.4	13.9%	12.6%
Sub-Total Additional Class A Common Stock Assuming All PWP OpCo Units Exchanged	50.1	53.3%	48.5%	10.9	61.1	68.2%	61.9%
[A] Class A Common Stock (Assuming PWP OpCo Units are Fully Exchanged) Excluding Unvested RSUs ⁽⁷⁾	94.1	100.0%	91.1%	(4.6)	89.5	100.0%	90.7%
Unvested RSUs ⁽⁸⁾ (If Vested) - Preliminary Estimate RSU Allocations, Subject to Board Approval							
Time-based Vesting Less Than 3 Years	5.5	-	5.4%	-	5.5	-	5.6%
Performance-based Vesting Years 3-5	3.6	-	3.5%	-	3.6	-	3.7%
Sub-Total Unvested RSUs ⁽⁹⁾	9.2	-	8.9%	-	9.2	-	9.3%
[B] Grand Total Including All Founder Shares and RSUs (If Vested) ⁽⁷⁾	103.3	-	100.0%	(4.6)	98.7	-	100.0%
Of Which: Class A Common Stock Held by PWP Working Partners, Employees and Consultants ⁽⁷⁾	48.5	-	47.0%	-	48.5	-	49.1%
Warrants Struck at \$11.50 (Excluded Above)	7.9	NA	NA		7.9	NA	NA

All amounts on this capitalization table are approximate; calculation discrepancies may occur due to rounding; Grand Total includes full amount of Founder Shares and full amount of RSUs (If Vested); excludes warrants; (1) Assumes no shares of FTIV are redeemed; includes ILP and Legacy Partner redemptions; (2) Adjustments reflect change in assumptions between No Redemptions Scenario and Max Redemptions Scenario. Per Business Combination Agreement, Max Redemptions Scenario assumes maximum 15.5M shares of FTIV redeemed (based on \$230M cash from FTIV and \$125M cash from PIPE Investment, compared with \$200M Company Cash requirement at Closing; assumes \$10.00 per outstanding share). Assumes no ILP or Legacy Partner redemptions as all PIPE proceeds are applied to debt repurchase and transaction expenses; (3) 20% of Founder Shares (1.4M unrestricted of 6.8M) are not subject to performance targets; (4) 80% of Founder Shares (5.5M restricted of 6.8M) are divided equally into four tranches that cannot be sold or transferred until the closing stock price exceeds \$12.00, \$13.50, \$15.00 and \$17.00, respectively, for 20 out of any 30 consecutive trading days; (5) Reflects 12.5M shares held by PIPE Investors, with proceeds to redeem 10.9M shares received by exchanging ILPs and Legacy Partners and the balance of proceeds retained on balance sheet in No Redemptions Scenario. In Max Redemptions Scenario, all PIPE proceeds are applied to debt repurchase and transaction expenses; (6) Includes partners of Professional Partners who currently are employed by the asset management business that was separated from PWP OpCo in 2019; (7) Assumes that all PWP OpCo Units and Class B-1 and Class B-2 common stock held by Professional Partners and ILPs, respectively, are exchanged for Class A common stock; (8) RSU amounts reflect preliminary estimate allocations, subject to Board approval; (9) Excludes 1.0M of RSUs vested at Closing; (10) Excludes unvested RSUs and warrants, which are out of the money at \$10.00 per outstanding share; (11) Class A common stock includes Placement Shares, shares held by PIPE Investors, as well as all Founder Shares (Class B common stock to convert to Class A common stock upon Closing) and RSUs vested at Closing (such RSUs to convert to Class A common stock upon Closing)

Voting Schedule (Assuming PWP OpCo Units Have Not Been Exchanged)⁽¹⁰⁾

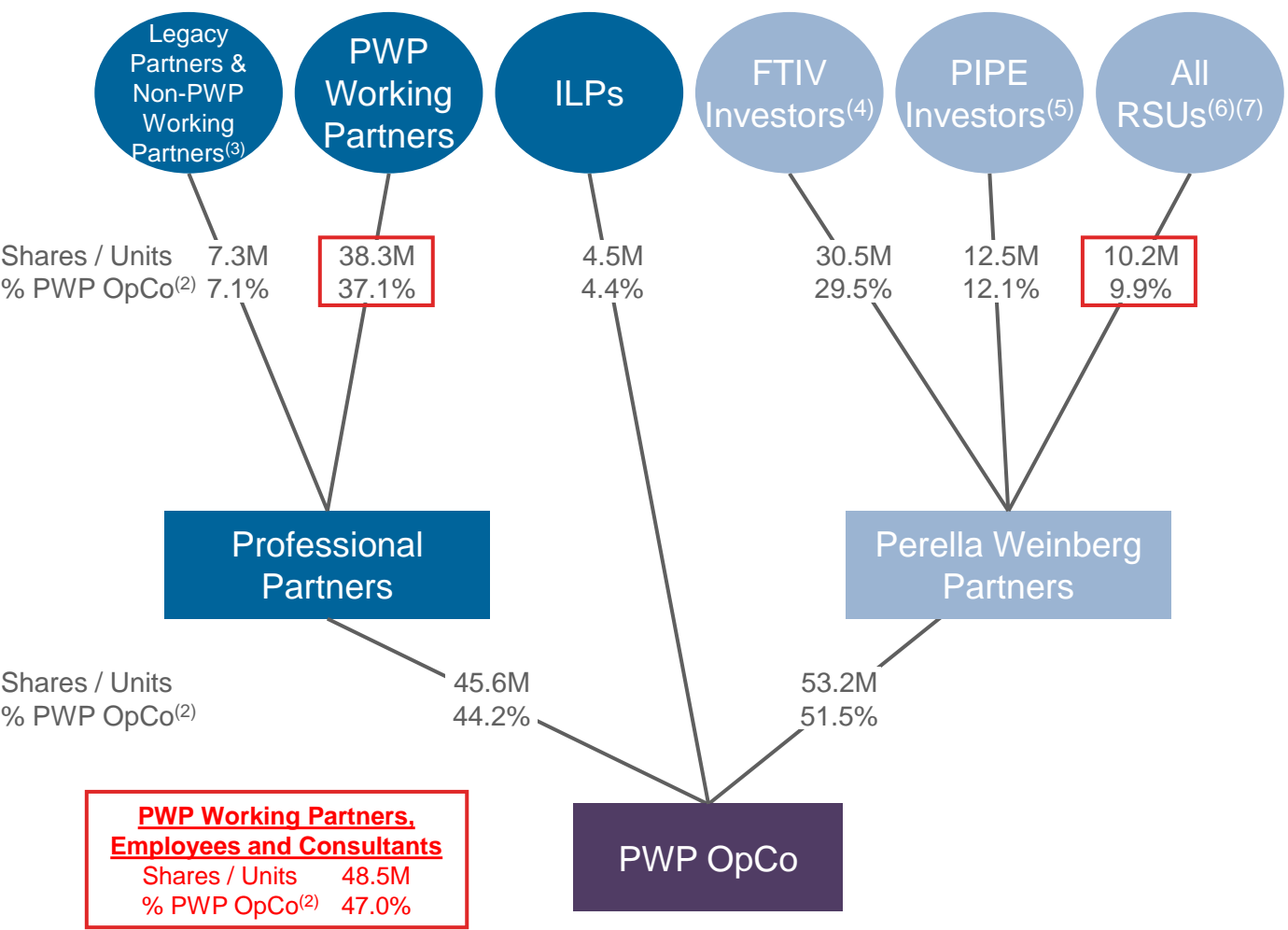
No Redemptions Scenario ⁽¹⁾				
	Votes / Share	Shares	Votes	% Vote
Class A Common ⁽¹¹⁾	1	44.0	44.0	8.7%
Class B-1 Common	10	45.6	456.5	90.4%
Class B-2 Common	1	4.5	4.5	0.9%
Total		94.1	505.0	100.0%

Max Redemptions Scenarios ⁽²⁾				
	Votes / Share	Shares	Votes	% Vote
Class A Common ⁽¹¹⁾	1	28.5	28.5	5.4%
Class B-1 Common	10	48.6	486.1	92.2%
Class B-2 Common	1	12.4	12.4	2.4%
Total		89.5	527.1	100.0%

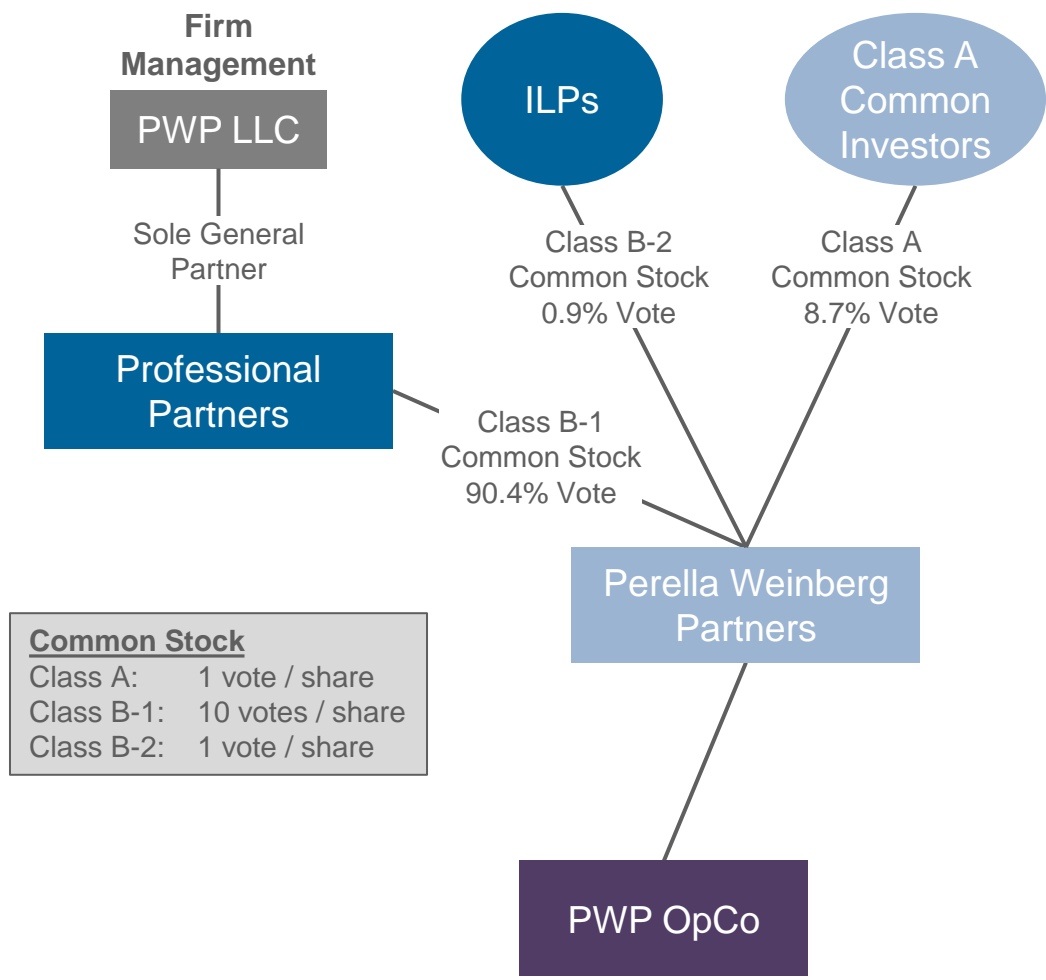
Highly Simplified Ownership / Vote Illustration At Closing

Assuming No FTIV Shareholder Redemptions⁽¹⁾

Simplified PWP OpCo Economic Ownership



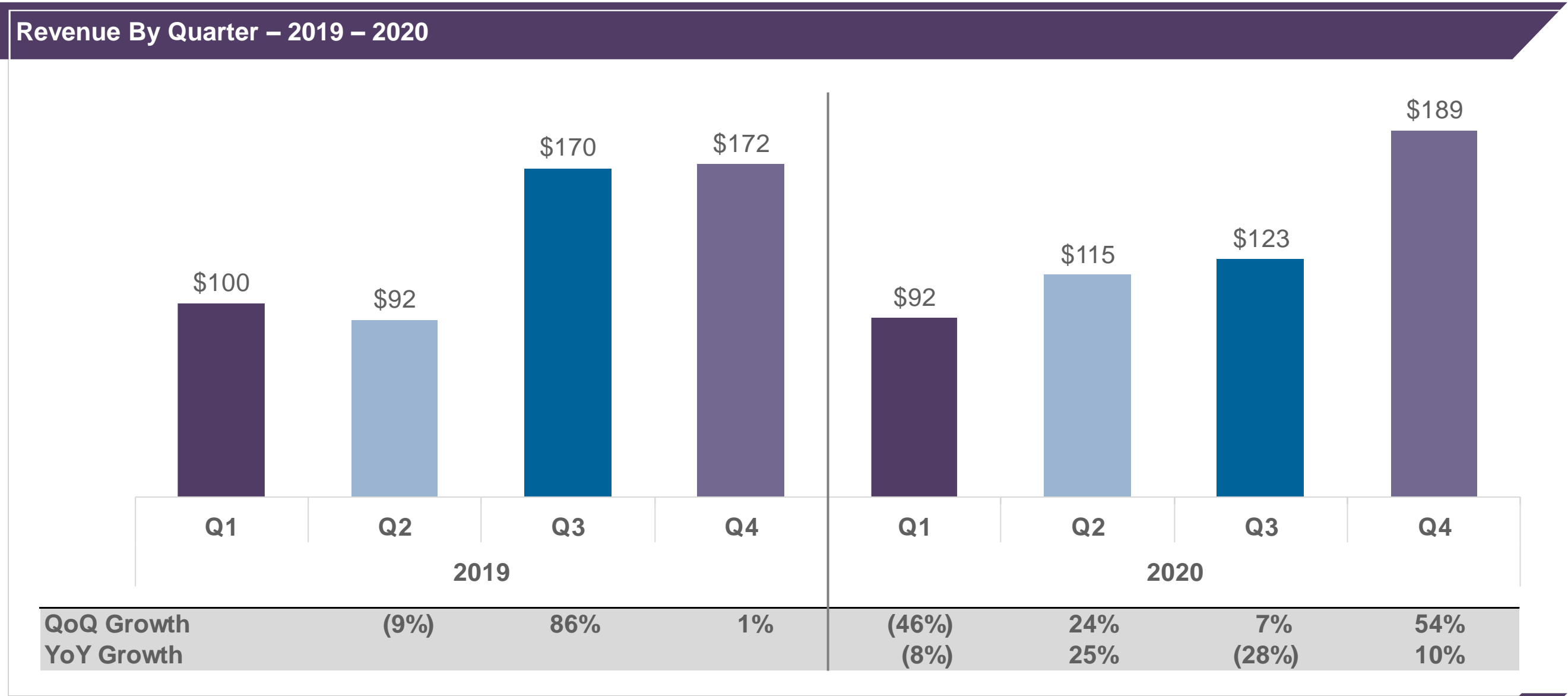
Simplified Perella Weinberg Partners Voting Structure



Notes: All amounts above are approximate; calculation discrepancies may occur due to rounding
(1) Assumes no shares of FTIV are redeemed; includes ILP and Legacy Partner redemptions; (2) Reflects economic ownership as a % of Grand Total, including full amount of Founder Shares and full amount of RSUs (If Vested); excludes warrants;
(3) Includes partners of Professional Partners who currently are employed by the asset management business that was separated from PWP OpCo in 2019; (4) Includes all FTIV Shareholders, Placement Shares, and full amount of Founder Shares (6.8M); (5) Reflects 12.5M shares held by PIPE Investors, with proceeds to redeem 10.9M shares received by exchanging ILPs and Legacy Partners and the balance of proceeds retained on balance sheet; (6) RSU amounts reflect preliminary estimate allocations, subject to Board approval; (7) Reflects all RSUs, including 1.0M of RSUs vested at Closing (such RSUs to convert to Class A common stock upon Closing)

Quarterly Historical Revenue Summary

(\$ in millions)



Historical Consolidated Financial Statements (GAAP)

(\$ in thousands)

	Year Ended December 31,			
	2020	2019	2018	2017
Statement of Operations Data				
Revenues	\$518,986	\$533,297	\$701,989	\$418,443
Expenses				
Compensation and benefits	374,332	349,819	477,606	279,055
Equity-based compensation	24,815	193,299	199,052	206,849
Total compensation and benefits	399,147	543,118	676,658	485,904
Non-compensation expense	134,435	145,298	132,748	106,442
Total operating expenses	533,582	688,416	809,406	592,346
Operating loss	(\$14,596)	(\$155,119)	(\$107,417)	(\$173,903)
Related party revenues	9,263	8,810	-	-
Other income (expense)	185	108	(634)	(1,796)
Interest expense	(15,741)	(15,395)	(15,164)	(15,429)
Total non-operating expenses	(6,293)	(6,477)	(15,798)	(17,225)
Loss before provision for income taxes	(\$20,889)	(\$161,596)	(\$123,215)	(\$191,128)
Income tax benefit (expense)	(3,453)	(2,423)	(2,542)	646
Net loss	(\$24,342)	(\$164,019)	(\$125,757)	(\$190,482)
Statement of Financial Condition Data (period end)				
Total assets	\$542,953	\$524,845	\$616,855	\$391,610
Debt, net of unamortized debt discounts and issuance costs	146,965	153,001	139,615	136,389
Total liabilities	468,770	442,940	524,336	346,222
Total equity	74,183	81,905	92,519	45,388
Other Data and Metrics				
Advisory professionals at period-end	395	402	371	347
Advisory Partners at period-end	54	54	46	43
Number of fee-paying clients during the period	175	179	197	187
Number of fee-paying clients \$1 million or more during the period	99	100	105	94
Percentage of total revenues from top 10 transactions during the period	33%	39%	37%	32%
Detail of Revenue				
Advisory fees	\$511,251	\$524,126	\$684,945	\$409,284
Reimbursed expenses ⁽¹⁾	6,461	6,729	7,258	7,759
Co-advisor advisory fees ⁽²⁾	1,274	2,442	9,786	1,400
Revenues—GAAP	\$518,986	\$533,297	\$701,989	\$418,443

GAAP And Adjusted (Non-GAAP) Income Statements

(\$ in thousands)

	U.S. GAAP				Adjusted (Non-GAAP)			
	Year Ended December 31,							
	2020	2019	2018	2017	2020	2019	2018	2017
Revenues	\$518,986	\$533,297	\$701,989	\$418,443	\$518,986	\$533,297	\$701,989	\$418,443
Operating Expenses								
Total compensation and benefits	399,147	543,118	676,658	485,904	365,618	349,224	468,140	279,055
Non-compensation expense	134,435	145,298	132,748	106,442	113,024	134,561	126,168	99,255
Operating income (loss)	(\$14,596)	(\$155,119)	(\$107,417)	(\$173,903)	\$40,344	\$49,512	\$107,681	\$40,133
Total non-operating expenses	(6,293)	(6,477)	(15,798)	(17,225)	(2,329)	(2,842)	(12,515)	(14,218)
Income (loss) before provision for income taxes	(\$20,889)	(\$161,596)	(\$123,215)	(\$191,128)	\$38,015	\$46,670	\$95,166	\$25,915
Income tax benefit (expense) ⁽¹⁾	(3,453)	(2,423)	(2,542)	646	(3,453)	(2,423)	(2,542)	646
Net income (loss) ⁽¹⁾	(\$24,342)	(\$164,019)	(\$125,757)	(\$190,482)	\$34,562	\$44,247	\$92,624	\$26,561

GAAP To Adjusted (Non-GAAP) Reconciliation

(\$ in thousands)

	Year Ended December 31,			
	2020	2019	2018	2017
Total compensation and benefits—GAAP	\$399,147	\$543,118	\$676,658	\$485,904
Equity-based compensation not dilutive to investors ⁽¹⁾	(24,815)	(193,299)	(199,052)	(206,849)
Public company transaction related incentives ⁽²⁾	(8,714)	(595)	(9,466)	-
Adjusted total compensation and benefits	\$365,618	\$349,224	\$468,140	\$279,055

Non-compensation expense—GAAP	\$134,435	\$145,298	\$132,748	\$106,442
TPH business combination related expenses ⁽³⁾	(6,580)	(6,580)	(6,580)	(7,187)
Business separation related expenses ⁽⁴⁾	-	(4,157)	-	-
Delayed offering cost expense ⁽⁵⁾	(14,831)	-	-	-
Adjusted non-compensation expense⁽⁷⁾	\$113,024	\$134,561	\$126,168	\$99,255

Operating income (loss)—GAAP	(\$14,596)	(\$155,119)	(\$107,417)	(\$173,903)
Equity-based compensation not dilutive to investors ⁽¹⁾	24,815	193,299	199,052	206,849
Public company transaction related incentives ⁽²⁾	8,714	595	9,466	-
TPH business combination related expenses ⁽³⁾	6,580	6,580	6,580	7,187
Business separation related expenses ⁽⁴⁾	-	4,157	-	-
Delayed offering cost expense ⁽⁵⁾	14,831	-	-	-
Adjusted operating income (loss)	\$40,344	\$49,512	\$107,681	\$40,133

	Year Ended December 31,			
	2020	2019	2018	2017
Total non-operating income (expense)—GAAP	(\$6,293)	(\$6,477)	(\$15,798)	(\$17,225)
Amortization of debt costs ⁽⁶⁾	3,964	3,635	3,283	3,007
Adjusted total non-operating income (expense)	(\$2,329)	(\$2,842)	(\$12,515)	(\$14,218)

Income (loss) before income taxes—GAAP	(\$20,889)	(\$161,596)	(\$123,215)	(\$191,128)
Equity-based compensation not dilutive to investors ⁽¹⁾	24,815	193,299	199,052	206,849
Public company transaction related incentives ⁽²⁾	8,714	595	9,466	-
TPH business combination related expenses ⁽³⁾	6,580	6,580	6,580	7,187
Business separation related expenses ⁽⁴⁾	-	4,157	-	-
Delayed offering cost expense ⁽⁵⁾	14,831	-	-	-
Amortization of debt costs ⁽⁶⁾	3,964	3,635	3,283	3,007
Adjusted income (loss) before income taxes	\$38,015	\$46,670	\$95,166	\$25,915

Net income (loss)—GAAP	(\$24,342)	(\$164,019)	(\$125,757)	(\$190,482)
Equity-based compensation not dilutive to investors ⁽¹⁾	24,815	193,299	199,052	206,849
Public company transaction related incentives ⁽²⁾	8,714	595	9,466	-
TPH business combination related expenses ⁽³⁾	6,580	6,580	6,580	7,187
Business separation related expenses ⁽⁴⁾	-	4,157	-	-
Delayed offering cost expense ⁽⁵⁾	14,831	-	-	-
Amortization of debt costs ⁽⁶⁾	3,964	3,635	3,283	3,007
Adjusted net income (loss)⁽⁸⁾	\$34,562	\$44,247	\$92,624	\$26,561

- Notes:**
- (1) Equity-based compensation not dilutive to investors includes amortization of equity awards relating to the re-vesting of certain partnership interests in connection with the 2016 TPH business combination and annual grants to certain partners
 - (2) Public company transaction related incentives represents discretionary bonus payments directly related to milestone events that are part of the proposed FTIV business combination process and reorganization. These payments were outside of PWP's normal and recurring bonus and compensation processes
 - (3) On November 30, 2016, we completed a business combination with Tudor, Pickering, Holt & Co., LLC (TPH), an independent advisory firm focused on the energy industry. TPH business combination related expenses include intangible asset amortization associated with the acquisition
 - (4) Business separation related expenses include charges associated with the separation of PWP's asset management and advisory businesses in February 2019
 - (5) Previously deferred offering costs that were expensed due to termination of a public company transaction process in May of 2020
 - (6) Amortization of debt costs is composed of the amortization of debt discounts and issuance costs which is included in interest expense
 - (7) See reconciliation below for the components of the consolidated statements of operations and comprehensive loss included in non-compensation expense—GAAP as well as Adjusted non-compensation expense
 - (8) There is no significant income tax impact of the adjustments shown to these GAAP financial statement line items

GAAP To Adjusted (Non-GAAP) Reconciliation (Cont.)

Non-Compensation Expense

(\$ in thousands)

	Year Ended December 31,			
	2020	2019	2018	2017
GAAP				
Professional fees	\$42,880	\$39,265	\$38,778	\$20,160
Technology and infrastructure	27,281	27,070	22,977	22,808
Rent and occupancy	27,958	27,802	20,922	20,217
Travel and related expenses	5,725	19,656	19,286	17,123
General, administrative and other expenses	15,060	15,653	14,470	9,633
Depreciation and amortization	15,531	15,852	16,315	16,501
Non-compensation expense—GAAP	\$134,435	\$145,298	\$132,748	\$106,442
Adjustments				
Professional fees	(\$14,831) ⁽¹⁾	(\$4,157) ⁽³⁾	\$-	\$-
Technology and infrastructure	-	-	-	-
Rent and occupancy	-	-	-	-
Travel and related expenses	-	-	-	-
General, administrative and other expenses	-	-	-	(607) ⁽⁴⁾
Depreciation and amortization	(6,580) ⁽²⁾	(6,580) ⁽²⁾	(6,580) ⁽²⁾	(6,580) ⁽²⁾
Non-compensation expense—Adjustments	(\$21,411)	(\$10,737)	(\$6,580)	(\$7,187)
Adjusted (Non-GAAP)				
Professional fees	\$28,049	\$35,108	\$38,778	\$20,160
Technology and infrastructure	27,281	27,070	22,977	22,808
Rent and occupancy	27,958	27,802	20,922	20,217
Travel and related expenses	5,725	19,656	19,286	17,123
General, administrative and other expenses	15,060	15,653	14,470	9,026
Depreciation and amortization	8,951	9,272	9,735	9,921
Adjusted non-compensation expense	\$113,024	\$134,561	\$126,168	\$99,255

Notes: (1) Reflects an adjustment to exclude previously deferred offering costs that were expensed due to termination of the public company transaction process in May of 2020
(2) Reflects an adjustment to exclude the amortization of intangible assets related to the TPH business combination
(3) Reflects an adjustment to remove business separation related expenses including charges associated with the separation of PWP's asset management and advisory businesses in February 2019
(4) Reflects an adjustment to remove expenses related to one-time charges on a particular lease termination

Legal Disclosures

This Presentation has been provided to you by Perella Weinberg Partners and its affiliates (collectively “Perella Weinberg Partners,” the “Firm” or “PWP”) for use by PWP and FinTech Acquisition Corp. IV (“FTIV”) in connection with their proposed business combination and the offering of securities of FTIV in a private placement. The information contained herein (the “Information”) is confidential information. By accepting this Information, you agree that you will, and you will cause your directors, partners, officers, employees, attorney(s), agents and representatives to, use the Information only for your informational purposes in considering an investment in FTIV and for no other purpose and will not divulge any such Information to any other party. Any reproduction of this Information, in whole or in part, is prohibited. These contents are proprietary information and products of Perella Weinberg Partners. The Information contained herein is not an offer to participate in any corporate advisory services or trading strategy nor an offer to buy or sell or a solicitation of an offer to buy or sell any security in any jurisdiction in which the offer, solicitation or sale would be unlawful.

Nothing contained herein should be construed as tax, accounting or legal advice. You (and each of your employees, representatives or other agents) may disclose to any and all persons, without limitation of any kind, the tax treatment and tax structure of the transactions contemplated by these materials and all materials of any kind (including opinions or other tax analyses) that are provided to you relating to such tax treatment and structure. For this purpose, the tax treatment of a transaction is the purported or claimed U.S. federal income tax treatment of the transaction and the tax structure of a transaction is any fact that may be relevant to understanding the purported or claimed U.S. federal income tax treatment of the transaction.

The Information presented herein including, but not limited to, Perella Weinberg Partners organizational structure, returns or performance, benchmarks, market opportunity, industry and competitors, representative strategies, portfolio construction, capitalizations, and expectations may involve PWP’s or FTIV’s views, estimates, assumptions, facts and information from other sources that are believed to be accurate and reliable and are as of the date this Information is presented—any of which may change without notice. Neither PWP nor FTIV have any obligation (express or implied) to update any or all of the Information or to advise you of any changes; nor do PWP or FTIV make any express or implied warranties or representations as to the completeness or accuracy or accept responsibility for errors. The Information presented is for illustrative purposes only and does not constitute an exhaustive explanation of the investment process, investment strategies or risk management.

The financial projections, estimates and targets in this Presentation are forward-looking statements that are based on assumptions that are inherently subject to significant uncertainties and contingencies, many of which are beyond PWP’s and FTIV’s control. While all financial projections, estimates and targets are necessarily speculative, PWP and FTIV believe that the presentation of prospective financial information involves increasingly higher levels of uncertainty the further out the projection, estimate or target extends from the date of preparation. The assumptions and estimates underlying the projected, expected or target results are inherently uncertain and are subject to a wider variety of significant business, economic and competitive risks and uncertainties that could cause actual results to differ materially from those contained in the financial projections, estimates and targets. The inclusion of financial projections, estimates and targets in this Presentation should not be regarded as an indication that PWP or FTIV or their representatives considered or consider the financial projections, estimates and targets to be a reliable prediction of future events.

The securities to which this Presentation relates have not been registered under the Securities Act of 1933, as amended (the “Securities Act”), or the securities laws of any other jurisdiction. FTIV is offering securities to which this Presentation relates in reliance on exemptions from the registration requirements of the Securities Act and other applicable laws. These exemptions apply to offers and sales of securities that do not involve a public offering. The securities have not been approved or recommended by any federal, state or foreign securities authorities, nor have any of these authorities passed upon the merits of this offering or determined that this Presentation is accurate or complete. Any representation to the contrary is a criminal offense.

This Presentation includes certain non-GAAP financial measures (including on a forward-looking basis) such Adjusted Compensation and Benefits Expense, Adjusted Non-Compensation Expense, Adjusted Operating Income, Adjusted Non-Operating Income (Expense), Adjusted Pre-Tax Income and Adjusted Net Income. PWP defines (i) Adjusted Compensation and Benefits Expense as GAAP compensation and benefits less public company transaction related incentives and equity-based compensation; (ii) Adjusted Non-Compensation Expense as GAAP non-compensation expense less business separation related expenses and business combination related expenses; (iii) Adjusted Operating Income as GAAP operating income plus public company transaction related incentives, equity-based compensation, business separation related expenses and business combination related expenses; (iv) Adjusted Pre-Tax Income as GAAP net income before income taxes plus public company transaction related incentives, equity-based compensation, business separation related expenses, business combination related expenses and amortization of debt costs; and (v) Adjusted Net Income as GAAP net income plus after-tax amounts for public company transaction related incentives, equity-based compensation, business separation related expenses, business combination related expenses and amortization of debt costs. These non-GAAP financial measures are in addition, and not a substitute for or superior to, measures of financial performance prepared in accordance with GAAP and should be considered an alternative to revenue, operating income, pre-tax income or net income or any other performance measures derived in accordance with GAAP. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP counterparts are included in the Appendix to this Presentation. PWP believes these that these non-GAAP financial measures (including on a forward-looking basis) provide useful supplemental information to investors about PWP. PWP’s management uses forward-looking non-GAAP financial measures to evaluate PWP’s projected financial and operating performance. However, there are a number of limitations related to the use of these non-GAAP financial measures. For example, other companies may calculate non-GAAP financial measures differently, or may use other measures to calculate their financial performance and therefore PWP’s non-GAAP financial measures may not be directly comparable to similarly titled measures of other companies.

To the extent that PWP provides projections on a non-GAAP basis, it does not provide reconciliations of such forward-looking non-GAAP measures to GAAP due to the inherent difficulty in forecasting and quantifying certain amounts that are necessary for such reconciliation, including adjustments that could be made for the charges reflected in PWP’s reconciliation of historic numbers, the amount of which, based on historical experience, could be significant.

Perella Weinberg Partners LP, Tudor, Pickering, Holt & Co. Securities, LLC, and Tudor, Pickering, Holt & Co. Advisors, LP are each members of FINRA (www.finra.org) and SIPC.

Additional Information About the Transaction and Where to Find It

FTIV filed a preliminary proxy statement with the SEC on February 5, 2021 in connection with the business combination and will mail a definitive proxy statement and other relevant documents to its stockholders. The preliminary proxy statement contains important information about the business combination and the other matters to be voted upon at a special meeting of the stockholders to be held to approve the business combination and other matters, and is not intended to provide the basis for any investment decision or any other decision in respect of such matters. FTIV’s stockholders and other interested persons are advised to read the preliminary proxy statement and, when available, the amendments thereto, and the definitive proxy statement in connection with FTIV’s solicitation of proxies for such special meeting, as these materials will contain important information about FTIV, PWP and the business combination. The definitive proxy statement will be mailed to the stockholders of FTIV as of a record date to be established for voting on the business combination and the other matters to be voted upon at the special meeting. FTIV’s stockholders will also be able to obtain copies of the proxy statement, as well as other filings containing information about FTIV, without charge, once available, at the SEC’s website at www.sec.gov, or by directing a request to: aabrams@cohenandcompany.com.

Participants in the Solicitation

FTIV, PWP and certain of their respective directors and officers, as applicable, may be deemed participants in the solicitation of proxies of FTIV’s stockholders in connection with the business combination. FTIV’s stockholders and other interested persons may obtain, without charge, more detailed information regarding the directors and officers of FTIV in FTIV’s 424B4 prospectus, which was filed with the SEC on September 25, 2020.

Information regarding the persons who may, under SEC rules, be deemed participants in the solicitation of proxies of FTIV’s stockholders in connection with the business combination and other matters to be voted upon at the special meeting, including certain of PWP’s officers, will be set forth in the proxy statement for the business combination when available. Additional information regarding the interests of participants in the solicitation of proxies in connection with the business combination will be included in the definitive proxy statement that FTIV intends to file with the SEC. This Presentation does not constitute a solicitation of a proxy, an offer to purchase or a solicitation of an offer to sell any securities.